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1 A Needs Analysis Method for Land-use Planning of Illegal Dumping Sites:

2 A Case Study in Aomori-Iwate, Japan

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18 Abstract:

19Land use at contaminated sites, following remediation, is often needed for regional 20redevelopment. However, there exist few methods of developing economically and 21socially feasible land-use plans based on regional needs because of the wide variety of 22land-use requirements. This study proposes a new needs analysis method for the 23conceptual land-use planning of contaminated sites and illustrates this method with a 24case study of an illegal dumping site for hazardous waste. In this method, planning 25factors consisting of the land-use attributes and related facilities are extracted from the 26potential needs of the residents through a preliminary questionnaire. Using the 27extracted attributes of land use and the related facilities, land-use cases are designed 28for selection-based conjoint analysis. A second questionnaire for respondents to the first 29one who indicated an interest in participating in the second questionnaire is conducted 30 for the conjoint analysis to determine the utility function and marginal cost of each 31attribute in order to prioritize the planning factors to develop a quantitative and 32economically and socially feasible land-use plan. Based on the results, site-specific 33land-use alternatives are developed and evaluated by the utility function obtained from 34the conjoint analysis. In this case study of an illegal dumping site for hazardous waste, 35the uses preferred as part of a conceptual land-use plan following remediation of the site 36 were (1) agricultural land and a biogas plant designed to recover energy from biomass 37 or (2) a park with a welfare facility and an athletic field. Our needs analysis method 38 with conjoint analysis is applicable to the development of conceptual land-use planning 39for similar sites following remediation, particularly when added value is considered.

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Keywords: illegal dumping sites, land use following remediation, needs analysis method,
 conjoint analysis

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45 1. Introduction

46 Several cases of illegal dumping of waste material, including hazardous compounds, 47have recently occurred in Japan. These incidents have caused serious soil and 48groundwater contamination. Although the contaminated sites have been cleaned up to 49 reduce their effects on the neighboring environment, the land use of such sites following 50remediation has not been considered in depth (Ishii et al., 2005). Specifically, in the case 51of large illegal dumping sites that have been remedied with public funds, the land use of 52the sites should be discussed by local governments and residents around the sites with 53the aim of preventing recurring illegal dumping, preventing crime and redeveloping the 54area (Brooks et al., 2008). It is important to reduce the negative impact of illegal dumping sites on the natural and socio-economic environment. Moreover, potential 5556added value should be considered in the land use of these sites (Furuichi, 2009; Ishii 57and Furuichi, 2009). Furuichi (2009) suggested that the term "added value" refers not 58only to economic benefits but also to societal benefits in the broad context of resident 59participation and environmental education.

60 The redevelopment of sites contaminated by hazardous compounds, such as old 61factory sites, has been promoted in certain countries in Europe and several states in the 62United States, particularly when the redevelopment of the site is economically 63 beneficial (Reisch and Bearden, 2003). Even if the economic advantage is not expected 64to be significant, national funding through such laws as the Small Business Liability 65 Relief and Brownfields Revitalization Act (US EPA, 2002) in the United States is used 66 for the remediation and redevelopment of contaminated sites. In these cases, the 67 remediation of contaminated sites is financed by the national government, and the 68 redevelopment of the sites following remediation is financed by the private sector. 69 Against this background, the authors of most studies on the land-use planning of brownfields have proposed evaluation models to select the sites to be redeveloped by
considering economic, social and environmental aspects of interest to developers
(Wedding and Crawford-Brown, 2007; Cheng et al., 2011; Thomas, 2002; Chen et al.,
2009; Schädler et al., 2012).

In Japan, as well as in the United States and Europe, municipal solid waste landfill sites are often used for agriculture or recreation following closure. Of particular note is Moerenuma Park in Sapporo, Japan, which was designed by the sculptor Isamu Noguchi and is famous for its incorporation of artwork (Sapporo City, 2005). Many case studies on the redevelopment of brownfields have been reported (e.g., Sousa, 2002). However, there have been few redevelopment cases of brownfields in Japan because the support systems from the Japanese government are insufficient.

81 For illegal waste dumping sites, land use appears to depend strongly on the 82 remediation method. Most large illegal dumping sites that have been remedied with 83 public funds were formerly normal landfill sites. In such sites, containment of the waste 84 by vertical barriers and capping was intended mainly as a remedial action. In these 85cases, the long-term management of illegal dumping sites is more important than land 86 use following remediation. Previous papers have described approaches for the long-term 87 management of landfills (Laner et al., 2012; Morris and Barlaz, 2011). However, only a 88 few large illegal dumping sites have applied a method of the removal of all waste and 89 the remediation of contaminated soil and groundwater to a level that meets 90 environmental quality standards. The land use of illegal dumping sites following 91remediation, with the removal of all dumped waste, has not been considered because 92 such cases are rare.

In land-use planning following the remediation of illegal dumping sites, the needs of
various stakeholders should be taken into account and analyzed quantitatively,
including the needs of the local governments responsible for remedial activities, cities

96 (or towns or villages) with illegal dumping sites, the property owners and neighboring 97 residents, and the taxpayers who indirectly pay for remediation. In particular, the 98 needs of the residents should be considered in the case of illegal dumping sites because 99 land use following remediation will directly affect their socioeconomic situation. 100 Greenberg and Lewis (2000) reported that most of the respondents to a questionnaire 101 indicated a desire to participate in the redevelopment process of brownfields.

102 Only a few studies have focused on the needs analysis of residents in favor of 103 brownfields redevelopment. In one such study, Greenberg and Lewis (2000) conducted a 104questionnaire and found that residents were less interested in industry and business in 105redevelopment plans and instead preferred community facilities and housing. According 106 to Sousa (2006), who investigated the benefit of brownfields to green space projects, 107most respondents perceived many benefits related to personal and community quality of 108life, such as recreational activities and scenic beauty. However, no studies have 109 addressed the land-use planning of illegal dumping sites following remediation, 110especially with the removal of all waste, based on the needs of residents. Therefore, the 111 present study focused on the needs of residents and development of a method for 112analyzing residents' potential needs for the land use of an illegal dumping site following 113remediation by removing all waste.

114Recently, many studies have used conjoint analysis to evaluate the needs of residents in environmental fields (e.g., Alriksson and Öberg, 2008). In particular, regarding waste 115116management policy, Garrod and Willis (1998) predicted reduction in amenities due to 117landfill waste disposal using a stated preference experiment. Probert et al. (2005) used 118 conjoint analysis to evaluate preferences regarding the quality of compost in order to 119develop appropriate marketing strategies. Sasao (2004) applied a multi-attribute utility 120theory, conjoint analysis, to determine the location of a landfill site on the basis of a 121questionnaire survey of residents. Sasao (2005) also conducted conjoint analysis of an

122illegal dumping site to determine the level of remediation, frequency of monitoring and 123land use following remediation. The study examined the potential of returning the site 124to its original state, a forest, and did not consider land use with added value following 125remediation. If added value is included, many aspects of land use must be considered, 126such as those related to industry, agriculture, business, research and development, 127education, welfare, and recreation, depending on the needs and conditions of the region, 128including location, climate, population, and basic industry. Therefore, a preliminary 129investigation is needed to identify planning factors and to develop a land-use plan 130following the remediation of illegal dumping sites. Quantitative analysis, such as 131conjoint analysis, which is capable of evaluating preferences (including economic 132aspects of preferences), can then be applied to prioritize the planning factors to be 133included in a land-use plan.

This study identified a new method of analysis that incorporates a preliminary investigation and conjoint analysis to develop a conceptual land-use plan that considers economic and social feasibility based on the potential needs of residents. To verify the effectiveness of the method, it was applied to an actual illegal dumping site for hazardous waste during the removal of waste from the site.

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2. Proposal of a new needs analysis method for conceptual land-use planning for an illegal dumping site following remediation

143 **2.1 Overview**

We propose a new analysis method to establish a conceptual land-use plan that is rationally based on the potential needs of a region's residents using a two-step questionnaire, as shown in Figure 1. The analysis method is divided into three steps. The first is to extract planning factors for land use, which consist of land-use attributes

148and related facilities, from the potential needs of residents by using a questionnaire. In 149Figure 2, the land-use attributes use are attributes A to K, and the related facilities 150are f1 to f43. The attributes and related facilities were selected according to the general 151urban planning principles. In the second step, conjoint analysis is applied to determine 152the utility function and marginal cost using a second questionnaire administered to 153respondents to the first questionnaire, who selected the extracted planning factors and 154indicated an interest in a follow-up questionnaire. In the third step, land-use 155alternatives are developed and evaluated using the utility function obtained in the second step. Based on these three steps, a conceptual land-use plan can be developed 156157that considers economic and social feasibility based on residents' land-use needs.

158

159 2.2 First step: A questionnaire to extract planning factors

160The first questionnaire features two multiple-choice questions and an open-ended 161 question, as shown in Figure 2. This study assumed the following prerequisites: all 162waste is removed from illegal dumping sites and the sites are remedied to meet 163environmental quality standards for soil and groundwater. Therefore, any remaining 164 environmental risk at illegal dumping sites was not considered in the questionnaire. In 165question 1, we asked respondents to select one or two opinions from 11 prepared 166statements, as expressed by persons A to K, which correspond to attributes A to K, on 167possible land uses following remediation of a specified illegal dumping site. We asked 168respondents to select one or two opinions because most respondents appeared to select 169the opinion of person K. We expected opinions other than that of person K.

170 The purpose of question 2 was to extract specific ideas related to buildings or facilities 171 if the opinion selected by the respondent (in question 1) was adopted for the land-use 172 plan following the remediation of the illegal dumping site.

173 These two questions provide factors for land-use planning following the remediation

174 of a specified illegal dumping site. These planning factors are then used to design the

175 second questionnaire for the selection-based conjoint analysis in the second step.

176

2.3 Second step: Conjoint analysis to determine the utility function by the second questionnaire

Conjoint analysis was applied to develop a feasible land-use plan that considered economic and social aspects. Conjoint analysis is a cost-benefit analysis method that can consider a trade-off between the cost and level of land use following remediation. In addition, this analysis can evaluate the priority of an attribute as the marginal cost related to land use, based on the utility function.

If a person (n) chooses a land-use plan (i), then the utility, U_{in}, of land use plan i for n
is divided into two additive parts (Ben-Akiva & Lerman, 1997):

$$186 \qquad U_{in} = V_{in} + \mathcal{E}_{in}, \qquad (1)$$

187 where V_{in} is the representative component of the utility of *i* (hearafter, the 188 representative component is simply called the utility function) and \mathcal{E}_{in} is a random term 189 known as the random component. In addition, it is assumed that

190
$$V_{in} = \beta_1 X_{in1} + \beta_2 X_{in2} + \dots + \beta_m X_{inm},$$
 (2)

191 where X_{inm} is an attribute and β_m is a parameter. X_{inm} is determined considering 192 the result of the first step of our method. This study applied a selection-based conjoint 193 analysis that asked respondents to select one preferred plan among land-use plans *l* in a 194 set *C*. The probability that a person selects a plan *i* in set *C* is

195
$$P_{i} = \Pr(U_{i} > U_{k}, \forall k \in C, k \neq i)$$
$$= \Pr(V_{i} - V_{k} > \varepsilon_{i} - \varepsilon_{k}, \forall k \in C, k \neq i)$$
(3)

196 The probability P_i can be converted using the conditional logit model, where the random 197 part is independent of n and \dot{r} .

198
$$P_i = \frac{\exp(V_i)}{\sum_{k=1}^{l} V_k}$$
(4)

200

199The parameter β can be estimated using the maximum likelihood method. We can write the log likelihood as follows:

201
$$\log L(\beta) = \sum_{n=1}^{N} \sum_{k=1}^{l} d_{nk} P_{k}$$
, (5)

where d_{nk} is a dummy variable (1 or 0). If respondent *n* chooses land-use plan *k*, d_{nk} 202203equals 1.

204The marginal cost of the increment in an attribute is calculated using the 205representative component of eq. (2). The total differential form of eq. (2) is

206
$$dV = \sum_{j}^{m-1} \frac{\partial V}{\partial X_{j}} dX_{j} + \frac{\partial V}{\partial X_{cost}} X_{cost}$$
 (6)

207Note that X_{cost} is the attribute related to cost. Assuming that V is constant even if an 208objective attribute X_i only changes by one unit and the other attributes X_k do not change $(dV = 0, dX_k = 0; \forall k \neq j)$, the marginal cost is 209

210
$$\frac{dX_{\text{cost}}}{dX_{j}} = \frac{\partial V}{\partial X_{j}} / \frac{\partial V}{\partial X_{\text{cost}}} = -\frac{\beta_{j}}{\beta_{\text{cost}}}$$
 (7)

211where β_{cost} is a parameter of the attribute X_{cost} .

212

2132.4 Third step: Evaluation of the utility of alternatives to a land-use plan

214This study investigates economically and socially feasible alternatives for land use 215following the remediation of illegal dumping sites based on the results of the conjoint 216analysis. Specifically, we developed alternatives and compared them by calculating the 217utility function for each alternative. On the basis of our findings, we propose a 218conceptual land-use plan following the remediation of an illegal dumping site.

220 3. Application of our method to an actual illegal dumping site

221 **3.1 Site description**

222The illegal dumping site to be analyzed in our case study is located on the boundary of 223the town of Takko in the Aomori Prefecture and Ninohe City in the Iwate Prefecture in 224Japan. As shown in Figure 3, the total volume of illegally dumped waste was 0.88 225million m^3 , and the total area of the site was 27 ha. The site was the largest illegal 226dumping site in Japan when it was discovered. 227Waste, such as ash, waste oils, sludge, waste plastic and bark, was distributed 228throughout the site (Figure 4). In addition, many types of contaminants were detected 229at concentrations exceeding the relevant environmental standards (Table 1). 230Illegal dumping at this site appears to have began in 1991, but it may have started 231earlier. In 2002, an investigative committee and an engineering committee were 232established to discuss remedial measures for the site. In 2003, the final report of the 233investigative committee was submitted to the governors of both prefectures, who 234decided to remove all the waste from the site.

235

236 **3.2** First step: The first questionnaire to extract planning factors

237 3.2.1 Procedure

The first questionnaire survey was distributed in Aomori Prefecture (population ca. 1.4 million) using the questionnaire form shown in Figure 2, as described previously. The following description was added to the questionnaire: "All waste will be removed from the illegal dumping site, and the soil and groundwater will be remedied to a level meeting the environmental quality standards."

The questionnaires were sent by mail on November 6, 2006, and were to be returned to us by November 20. There were 250 target households in the town of Takko (population ca. 6,500) - the most important stakeholder, because the illegal dumping site is located there - as well as 2,500 target households in other regions. We distributed the questionnaires in other regions of Aomori Prefecture because we believed that a land-use plan should also represent the taxpayers who would pay for the remediation indirectly.

250Two people per household were allowed to complete the survey so that answers from 251people of various ages and genders could be obtained. The target households were 252randomly selected from the telephone directory, and the number of households selected 253in each city, town or village was proportional to the population. There were 743 254responses (response rate = 27%). Because two people per household were allowed to 255respond to the survey, the number of effective answers was 919, with 141 answers 256obtained from Takko and 778 answers from other regions. The attributes of the respondents are presented in Table 2. Elderly persons (over 60 years old), who 257258accounted for 49% of the respondents, were presumed to be retired and to receive an 259annual pension. Therefore, there is little possibility that the high rate of unemployment 260influenced their answers, such as those regarding business land use.

261 Many respondents were concerned about the illegal dumping sites at the boundary of 262 Aomori and Iwate prefectures; however, most had not been to these sites.

263

264 **3.2.2 Results and discussion**

Figure 5 presents the results for questions 1 and 2 for all 919 respondents. There were no differences in the results between Takko and other regions, except that welfare

facilities were preferred slightly more in Takko. Therefore, all results of this study
reflect the answer of all 919 respondents and are indistinguishable between Takko and
other regions.

270For question 1, to which the respondents could answer in the form of the opinion of 271one or two persons A-K, 52% (482 of 919) of the respondents identified with the opinion 272of person K (to return the site to its natural state). The idea of returning the illegal 273dumping site to its natural state was supported by many respondents. The total number 274of respondents who identified with one of the value-added opinions of persons A to J was 275756 (82%). The ideas of person C (welfare facility), person D (infrastructure), person H 276(recreation facility) and person I (local industries) were strongly supported by a total of 277658 people.

278The lower part of Figure 5 shows the predominant answers to question 2 from the 279respondents who identified with the opinions of persons C, D, H, I or K. Returning the 280illegal dumping site to a natural environment, green space or forest received support. 281Among the land uses with added value in the opinions of persons C, D, H and I, many 282respondents supported the establishment of parks (76%) and welfare facilities (74%). 283These opinions appeared to have originated from a desire for a community that is 284integrated with on nature. The responses to the open-ended question included many 285descriptions of a desirable integration of a welfare facility and park with an athletic 286field. In addition, a waste treatment facility (46%), an electrical power plant (38%), 287agriculture (21%), and forest (21%) were supported in terms of infrastructure and local 288industry. The responses to the open-ended question also included descriptions of a 289biogas plant receiving industrial organic wastes from the local region to generate 290electricity. These responses reflected a need for infrastructure to utilize unused 291resources in the local region and were based on the respondents' awareness of local 292industries, such as agriculture and forestry. Therefore, based on the results of the first 293step of our method, the planning factors for a conceptual land-use plan following 294remediation of the illegal dumping site were extracted. The combination of attributes of 295land use and the related facilities obtained were follows: attribute C (welfare) and 296welfare facilities, attribute D (infrastructure) and biogas plants, attribute H 297(recreation) and parks with athletic fields, and attribute I (local industry) and 298agriculture and forest. In addition, we categorized the attributes of welfare and 299recreation as community and categorized the attributes of infrastructure and local 300 industries as local industry because it is easy to design the conjoint analysis in the next 301step and because the desires of the respondents can be divided into the two categories.

302The second questionnaire was distributed to the respondents who agreed with 303 persons C, D, H or I and who indicated an interest in completing an additional 304 questionnaire. This category comprised 87% (658 of 756) of the respondents who desired 305land use with added value. The respondents were divided into three groups - a group 306 with a high regard for local industry, a group with a high regard for community and a 307 group with a high regard for both local industry and community - in order to analyze 308 differences in prioritization of land-use needs following the remediation of the illegal 309 dumping site.

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3.3 Second step: Conjoint analysis to determine the utility function using the second 312 questionnaire

313 **3.3.1 Procedure**

Conjoint analysis was applied as described in section 2.3. The attributes and their levels were determined, as shown in Table 3, by considering the two extracted planning factors of industry (ind.) and community (com.), and by considering the related facilities that were strongly supported in question 2 (Figure 5). In addition, employment (emp.) related to land use and the cost (cost) of land use were added as attributes related to economic considerations. The levels of employment and cost were determined by
considering a realistic situation so that respondents could understand the scale of the
project and easily select a preferred land use case.

Table 4 shows the land-use cases that were developed by combining the different levels of each attribute. In this study, there were four attributes and four levels (Table 3). Therefore, the number of possible land-use cases was 256 (= 4⁴). According to the orthogonal array method of experimental design and by removing unfeasible land-use cases, 13 land-use cases were selected for the conjoint analysis, as shown in Table 4.

327This study applied selection-based conjoint analysis (also called the choice 328experiment), as shown in Figure 6, in which respondents selected a preferred land-use 329 case from three cases, including land-use case 1, in which land is used without value 330being added, as in land-use plan I. The two remaining cases, II and III, were selected 331from land-use cases 2 to 13 in Table 4. This study selected the method of conjoint 332analysis described above to allow the respondents to choose their favorite among two or 333 three alternatives; moreover, allowing for the selection of a status quo alternative would 334be easier for respondents than other ways of collecting data, such as the rating and 335 ranking method, in which respondents are required to be consistent with their selection 336 (Hanley et al, 1998; Hanley et al, 2001). The 20 forms with random combinations of 337land-use cases 2 to 13 were developed, shown in Figure 6, and the four different forms 338 were mailed to the target households.

The target households were those of the respondents who agreed with the opinions of persons C, D, H or I in the first step of the investigation and who indicated an interest in further participation in the survey. There were 45 such households in Takko and 347 such households in other regions. As in the first step of the investigation, two people per household were allowed to complete the second questionnaire. The second questionnaire was sent by mail on December 26, 2006, and was to be returned by mail by January 8, 3452007. The response rate was 59%, and the number of effective answers was 282, with 36 346 answers received from Takko and 246 from other regions. A group of 105 respondents 347had a high regard for industry, a group of 139 respondents had a high regard for 348 community, and a group of 38 respondents had a high regard for both industry and 349 community. The response rate in this conjoint analysis was higher than 50% because 350the two-step questionnaire was used. Winslott Hiselius (2005) reported that the 351response rate, 45 - 60%, was usually high given the difficulty of the study. It should be 352noted that if the non-response rate of a conjoint analysis exceeds 70%, the design of the 353analysis may not have been sufficiently thorough, and a dropout study can be completed 354to identify the probable reasons for the low response rate (Winslott Hiselius, 2005; 355Alriksson and Öberg, 2008).

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358 3.3.2 Results and discussion

Table 5 shows the summary of the conjoint analysis, including β_m , its t-value and p-value and the result of a likelihood ratio test for four utility functions, namely the three target respondent groups and the combination of the three groups (total). Note that all results include the answers of respondents in both Takko and other regions because there were fewer respondents in Takko than in other regions.

The significance level of β_m for each attribute was generally high, except for the attributes of forest, agricultural land, agricultural land and biogasification, and employment. According to the likelihood ratio test, all four utility functions were highly significant at the 1% or 5% level.

368 Figure 7 shows the marginal cost of each attribute obtained from eq. (7). The

369 marginal cost of employment is the cost when a person is newly employed. The other 370 marginal cost is the cost when one facility or function is introduced.

In the group with a high regard for industry, the marginal cost of the agricultural land and biogasification plant was nearly 4 billion JPY, which was much higher than the marginal cost of forest.

In the group with a high regard for community, the marginal cost of the welfare facility in a park was nearly 4 billion JPY, which is slightly higher than that of the welfare facility and athletic field in a park. The absolute values of the marginal costs for the group with a high regard for both industry and community were larger than those for the other groups. This finding suggests that the respondents in that group were more concerned about land use with added value. The marginal cost for a welfare facility and an athletic field in a park was approximately 7.5 billion JPY.

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382 **3.4 Third step: Evaluation of the utility of alternatives to a land-use plan**

The four utility functions - the three target respondent groups and the combination of the three groups (total) - were obtained from the parameters in Table 5. On the basis of the utility function, feasible land uses with high utilities are discussed. Table 6 shows the eight land-use alternatives developed in this study. The following section explains how these alternatives were developed.

For industry-related land uses, only agricultural land and the biogas plant were considered because their marginal costs were much higher than those of forest and agricultural land, as shown in Figure 7. For community-related land uses, all three attributes (a park, a welfare facility in a park, and a welfare facility and an athletic field in a park) were introduced because there was no significant difference in the marginal costs between the three attributes. In addition, the levels of employment and costs were assumed by considering the feasibility of taxpayers in Aomori Prefecture paying these
costs. Values of zero for all attributes in alternative A1 indicate that there is no added
value for the land use and the site is simply returned to its original state. In this case,
the utility function is zero.

Figure 8 presents the representative component of the utility function for each land-use alternative. The total line for the three groups shows that all of the utility values were positive. This result suggests that, overall, the respondents view land use with added value as having higher merit than simply returning the site to its original state. In particular, the utility values for alternatives A6 and A8 were relatively high. These alternatives should be considered in conceptual land-use planning following the remediation of the illegal dumping site.

In this case study, development of agricultural land and a biogas plant to recover energy from biomass or a park with a welfare facility and athletic field were preferred as part of a conceptual land-use plan following the remediation of the illegal dumping site.

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411 **4. Applicability of our method to other sites**

412The new needs analysis method for land-use planning shown in Figure 1 was proposed 413for development of a conceptual land-use plan following remediation of contaminated 414sites, particularly illegal dumping sites, where all waste would be removed completely 415and contaminated soil and groundwater would be remedied to a level meeting 416 environmental quality standards. The absence of waste and contamination in future 417land use is a prerequisite for the application of our method to the other sites. In this 418 context, our method might have limited applicability. However, even in cases in which 419 waste is contained or contaminants remain at levels slightly higher than those delineated by environmental standards, our method can be used after the modification of the questionnaire described in Figure 2. For example, planning factors that are impossible to implement because of the associated risk can be omitted, such as residential district and welfare facilities, when waste will still remain at sites.

Essentially, our needs analysis method with conjoint analysis is applicable to the development of conceptual land-use planning for similar sites following remediation, particularly when potential added value is taken into account.

427

428 **5. Conclusion**

On the basis of this study, we propose a new needs analysis method for developing a conceptual land-use plan following the remediation of illegal dumping sites by considering economic and social aspects based on the potential needs of the region's residents. The following novel results were obtained by applying our method to an actual illegal dumping site.

434

4351) As a result of the first step followed to extract planning factors consisting of land-use 436attributes and related facilities, 52% of the respondents expressed a desire to return the site to a natural state, such as green land or forest, and 82% of the respondents 437438expressed a desire for land use with added value rather than simply returning the 439site to its original state. In addition, 87% of the latter indicated a preference for 440 either local industry-related land uses (infrastructure, such as a biogas plant, and 441 local industry, such a forest and agriculture) or community-related land uses (welfare, 442such as welfare facilities, and recreation, such as parks and athletic fields). 443 Therefore, the preferred land-use attributes and related facilities as planning factors 444were extracted to conceptually plan land-use following remediation of the illegal

445 dumping site.

446

2) Utility functions with high significance in conjoint analysis were developed. The functions revealed that, although the marginal costs differed significantly among the three groups of respondents (a group with a high regard for local industry, a group with a high regard for community and a group with a high regard for both local industry and community), the marginal costs of agricultural land and a biogas plant as part of local industry-related land use, or a welfare facility in a park as part of community-related land use were high.

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3) Agricultural land, a biogas plant and a park with 15 employees costing 1 billion JPY,
and agricultural land, a biogas plant, a welfare facility and an athletic field in a park
with 50 employees costing 3.5 billion JPY appeared to be preferred as land uses
following the remediation of the illegal dumping site.

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This study demonstrated the possibility of using our novel needs analysis method with conjoint analysis to produce economically and socially feasible conceptual land-use plans based on the highly diverse potential needs of residents and its applicability to other similar sites following remediation when considering added value. In addition, the study showed that residents preferred not only returning the sites to their natural state but also land use with added value in terms of economic and social benefits to the region.

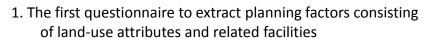
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The first step



Attributes: A - K (in Figure 2) (e.g., commercial, education)Related facilities: f1 - f43 (in Figure 2) (e.g., Library, park, theater)

Extracted planning factors (EPFs)

The second step

2. Conjoint analysis to determine the utility function by the second questionnaire

- 2-1 Design of land use cases using the extracted planning factors
- 2-2 The second questionnaire for respondents who selected the EPFs and who indicated an interest in the second questionnaire
- 2-3 Determination of the utility function and the marginal cost

The third step

- The utility function
- 3. Evaluation of the utility of land-use alternatives
- 3-1 Development of land-use alternatives
- 3-2 Evaluation of the utility of land-use alternatives

Conceptual land-use plan

546

- 547
- 548 Figure 1 Method for land-use planning following the remediation of illegal dumping
 - sites

Question 1

Persons A to K have commented on land use at Aomori-Iwate illegal dumping sites. Please select one or two comments that you agree with.

Land use r	elated to	o everyday	life
------------	-----------	------------	------

Lana abe ren	aida is everyauj me
Person A	Recently, I heard that a big supermarket was built at an old factory site in Osaka. Our town also needs
(Attribute A)	such commercial facilities because there are few places for shopping in our town.
Person B	There are cases where condominium buildings are constructed on old factory sites. An idea to use the
(Attribute B)	remedied land for a residential district might be possible.
Person C	This region is rapidly aging. Welfare facilities might be needed.
(Attribute C)	This region is rapidly aging. Wenare facilities hinght be needed.
Person D	How about infrastructure , such as public transportation or biogasification facilities that recover
(Attribute D)	electricity from industrial waste biomass in the region?
Land use relat	ted to recreation
Person E	Becartly, a much with in Acardia sity. Our town wight and auch advectional contains
(Attribute E)	Recently, a museum was built in Aomori city. Our town might need such educational centers.
Person F	I heard that golf couses or football grounds were developed at closed landfill sites. How about leisure
(Attribute F)	facilities?
Person G	Our town has promoted activities involving citizens, international exchanges, and links between rural and
(Attribute G)	urban areas. The site could be used for various types of communication .
Person H	How about recreation facilities based on the rich natural environment? In Sapporo city, a natural park
(Attribute H)	with art was built at a closed landfill site.
Land use relat	ted to industrial activities
Person I	The site can be used to promote local industries , such as agriculture and food industry. The UK
(Attribute I)	government promoted the use of old factory sites for forest industry.
Person J	My opinion is that not only existing industries but also new industries should be promoted using the
(Attribute J)	site. For example, in Vancouver, a old factory site was turned into a magnet for tourists where there
(minoute J)	were many art studios.
Return to the	natural state
Person K	I think that we do not have to spend much money for land use at the site.

Question 2

(Attribute K)

Which facilities do you prefer if the opinion you choose in question 1 is adopted for land use following remediation of the site? Please select one for each opinion chosen in question 1.

f1. Large commercial facilities	f9. School	f21. Restaurants	f32. Drinking water treatment plant
f2. Boutique	f10. Research institute	f22. Coffee house	f33. Sewage treatment plant
f3. Supermarkets	f11. Library	f23. Hotel	f34. Waste treatment facility
f4. Convenience stores	f12. Internet café	f24. Theater	f35. Electrical power plant
	f13. Resource center	f25. Leisure facility	f36. Gas supply facility
f5. Residential district	f14. Museum	f26. Theme park	
f6. Hospitals	f15. Art gallery		f37. Temple, shrine
f7. Nursery, kindergarten	f16. Community center	f f27. Agricultural land	f38. Church
f8. Welfare facilities	f17. Athletic field	f28. Forest	f39. Cemetery, crematorium
		f29. Industrial factory	
	18. Park	f30. Distribution center	f40. Bank
	19. Green space	f31. Office	f41. Post office
	20. Market		f42. Administrative institution
			f43. Police station or firehouse

I just hope the site would **return to nature** by remediation of the contaminated soil and water.

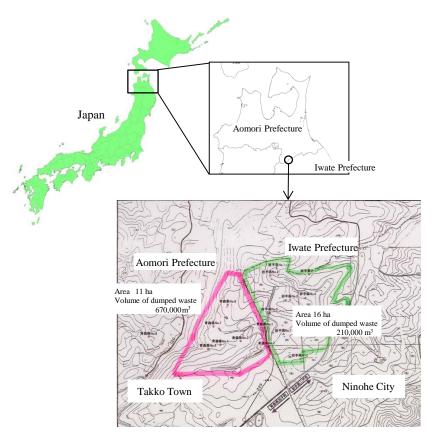
Question 3 (Open-ended question)

Please write if you have any proposal on land use following remediation of the site.



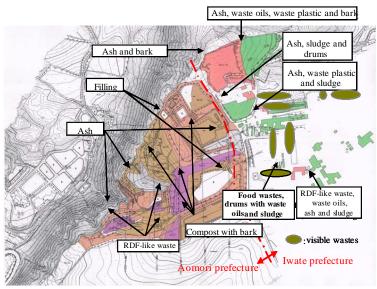


Figure 2 Content of the questionnaire in the first step



 $\begin{array}{c} 553 \\ 554 \end{array}$

Figure 3 Map of the Aomori - Iwate illegal dumping site



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Table 1 Contaminants detected at the Aomori-Iwate illegal dumping site

Compounds	Measured	Standard	Note
Waste (Elution test)			
PCE	5.2 mg/L	0.1 mg/L	
Dichloromethane	9.5 mg/L	0.2 mg/L	
Benzene	3.4 mg/L	0.1 mg/L	
Dioxins	4,700 pg-TEQ/g	3,000 pg-TEQ/g	Content
Soil (Elution test)			
Dichloromethane	3.6 mg/L	0.02 mg/L	
cis-1,2-dichloroethylene	3.2 mg/L	0.04 mg/L	
Dioxins	2,000 pg-TEQ/g	1,000 pg-TEQ/g	Content
Surface water			
Dichloromethane	2.9 mg/L	0.2 mg/L	Effluent
cis-1,2-dichloroethylene	1.3 mg/L	0.4 mg/L	standard
Groundwater			
Dichloromethane	436 mg/L	0.02 mg/L	
1,2-dichloroethane	0.95 mg/L	0.004 mg/L	
cis-1,2-dichloroethylene	7.8 mg/L	0.04 mg/L	
1,1,1-trichloroethane	3.0 mg/L	1 mg/L	
1,1,2-trichloroethane	1.2 mg/L	0.006 mg/L	
TCE	27.7 mg/L	0.03 mg/L	
PCE	30.5 mg/L	0.01 mg/L	
Dioxins	100 pg-TEQ/L	1 pg-TEQ/L	

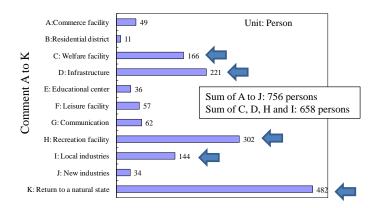
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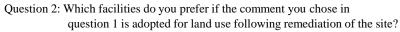
Table 2 Attribute of respondents to the questionnaire in the first step

		All regions $(N = 919)$	Only Takko town $(N = 141)$
Age	10 – 19	0.3%	0%
(years)	20 - 29	2%	1%
`	30 - 39	5%	7%
	40 - 49	12%	12%
	50 - 59	31%	35%
	60 - 69	25%	21%
	70 – 79	19%	16%
	80 - 89	4%	6%
	90 – 99	1%	1%
	Unknown	0.7%	1%
Gender	Male	72%	74%
	Female	27%	25%
	Unknown	1%	1%
Occupation	Company employee	27%	22%
	Government employee	9%	3%
	Agriculture, forestry and fisheries	11%	36%
	Independent business	7%	9%
	Home manager	9%	8%
	Student	0.30%	0%
	Unemployment	31%	18%
	Other	4%	0%
	Unknown	1.7%	4%
Experience of	Yes	13%	62%
seeing the illegal	No	85%	36%
dumping site	Unknown	2%	2%
Concern about	Yes	60%	67%
the illegal	No	6%	7%
dumping	Neither	27%	23%
problem	Don't know the problem	5%	1%
	Unknown	2%	2%

 $\begin{array}{c} 568 \\ 569 \end{array}$

Question 1: Please select one or two comments that you agree with.





Selected comment A to K in question 1	Facilities	Answer
Person C	Welfare facilities	74%
(Welfare facility)	Hospitals	12%
Person D	Waste treatment facilities	46%
(Infrastructure)	Electric power plants	38%
Person H	Parks	76%
(Recreation facility)	Green space	13%
Person I	Agricultural land	21%
(Local industries)	Forest	21%
	Industrial factories	13%
	Distribution centers	13%
Person K	Green space	41%
(Return to nature)	Forest	37%

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Figure 5 Results of the questionnaire administered in the first step

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Attribute	Level
Industry	None
(ind.)	Forest
	Agricultural land
	Agricultural land and biogasification plant
Community	None
(com.)	Park
	Welfare facility in park
	Welfare facility and athletic field in park
Employment	0 person
(emp.)	10 persons
	20 persons
	50 persons
Cost	0 JPY
(cost)	100 million JPY (1,000 JPY/household)
	2 billion JPY (4,000 JPY/household)
	5 billion JPY (10,000 JPY/household)

575 Table 3 Attributes and levels of the conjoint analysis performed in the second step

0..

Table 4 Land-use cases for the illegal dumping site in the conjoint analysis performed in the second steps

Land-use case	Industry	Community	Employment	Cost
1	None	None	0 person	0 JPY
2	None	Park	10 persons	4,000 JPY/household
3	None	Welfare facility in park	20 persons	10,000 JPY/household
4	None	Welfare facility and athletic field in park	50 persons	1,000 JPY/household
5	Forest	None	10 persons	1,000 JPY/household
6	Forest	Park	0 person	10,000 JPY/household
7	Forest	Welfare facility in park	50 persons	4,000 JPY/household
8	Agricultural land	None	20 persons	4,000 JPY/household
9	Agricultural land	Welfare facility in park	0 person	1,000 JPY/household
10	Agricultural land	Welfare facility and athletic field in park	10 persons	10,000 JPY/household
11	Agricultural land and biogasification plant	None	50 persons	10,000 JPY/household
12	Agricultural land and biogasification plant	Park	20 persons	1,000 JPY/household
13	Agricultural land and biogasification plant	Welfare facility and athletic field in park	0 person	4,000 JPY/household

	Land-use case I	Land-use case II	Land-use case III
Industry	None	Agricultural land and biogasification plant	Agricultural land
Community	None	Park	Welfare facility in park
Employment	0 persons	20 persons	10 persons
Cost	0 JPY	 1,000 JPY/household	 10,000 JPY/househould
			 1 .

Question: Which land-use plan do you prefer as a land-use case following remediation of the illegal dumping site?

 $\begin{array}{c} 586 \\ 587 \end{array}$

Figure 6 Form for the selection-based conjoint analysis

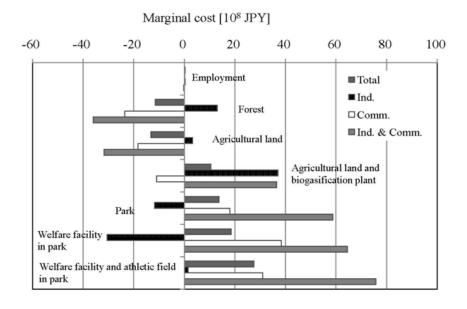
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Table 5 Summary of the results of the conjoint analysis

			Total				Group with	n a high reg	ard for industry	
	β	t-value	p-value	Significance	$-\beta_i/\beta_{cost}$	β	t-value	p-value	Significance	$-\beta_i/\beta_{cost}$
Forest	-0.161	-1.254	0.210		-11.500	0.195	0.908	0.364		13.000
Agricultural land	-0.184	-1.505	0.133		-13.143	0.050	0.244	0.807		3.333
Agricultural land and biogasificaiton plant	0.147	1.234	0.217		10.500	0.556	2.804	0.005	***	37.067
Park	0.192	1.678	0.094	*	13.714	-0.177	-0.921	0.358		-11.800
Welfare facilities in park	0.26	2.344	0.019	**	18.571	-0.458	-2.290	0.023	**	-30.533
Welfare facilities and athletic field in park	0.386	3.238	0.001	***	27.571	0.022	0.115	0.909		1.467
Cost	-0.014	-5.387	0.000	***	-	-0.015	-3.444	0.001	***	-
Employment	0.004	1.761	0.078	*	0.286	0.003	0.829	0.407		0.200
Likelihood ratio test										
Sample number	1100					420				
Log likelihood L(β)	-1182.58					-443.798				
Log likelihood (L(0): all coefficient $\beta = 0$)	-1208.47					-461.417				
-2(L(0)-L(β))	51.79					35.24				
χ^2 distribution value: χ^2 (0.01, 8)	20.09					20.09				
χ^2 distribution value: χ^2 (0.05, 8)	15.51					15.51				
Significance	***					***				

*significant < 0.1, **significant < 0.05, ***significant < 0.01

	Group with a high regard for community					Group with	n a high reg	ard for both	n industry and o	community
	β	t-value	p-value	Significance	$-\beta_i/\beta_{cost}$	β	t-value	p-value	Significance	$-\beta_i/\beta_{cost}$
Forest	-0.376	-2.012	0.045 3	**	-23.500	-0.360	-1.089	0.278		-36.000
Agricultural land	-0.292	-1.691	0.091 3	k	-18.250	-0.317	-0.877	0.382		-31.700
Agricultural land and biogasificaiton plant	-0.175	-0.999	0.318		-10.938	0.365	1.170	0.244		36.500
Park	0.289	1.765	0.078 3	k	18.063	0.587	1.946	0.054	*	58.700
Welfare facilities in park	0.614	3.896	0.000 '	***	38.375	0.645	2.256	0.026	**	64.500
Welfare facilities and athletic field in park	0.497	2.914	0.004 3	***	31.063	0.757	2.246	0.026	**	75.700
Cost	-0.016	-4.402	0.000 '	***	-	-0.010	-1.362	0.175		-
Employment	0.005	1.463	0.144		0.313	-0.002	-0.245	0.807		-0.200
Likelihood ratio test										
Sample number	556					152				
Log likelihood L(β)	-587.59					-158.86				
Log likelihood (L(0): all coefficient $\beta = 0$)	-610.83					-166.99				
-2(L(0)-L(β))	46.48					16.26				
χ^2 distribution value: χ^2 (0.01, 8)	20.09					20.09				
χ^2 distribution value: χ^2 (0.05, 8)	15.51					15.51				
Significance	***					**				





594 Figure 7 Marginal cost of each attribute in the conjoint analysis performed in the second

 step

Alter	natives	Cost	Employment	and biogasification	Park	Welfare facility in park	Welfare facility and athletic field
		[10 ⁸ JPY]	[person]	plant			in park
	A1	0	0	0	0	0	0
	A2	5	5	0	1	0	0
	A3	25	35	0	0	1	0
	A4	30	40	0	0	0	1
	A5	5	10	1	0	0	0
	A6	10	15	1	1	0	0
	A7	30	45	1	0	1	0
	A8	35	50	1	0	0	1

Table 6 Eight alternatives for the utility function analysis performed in the third step 599

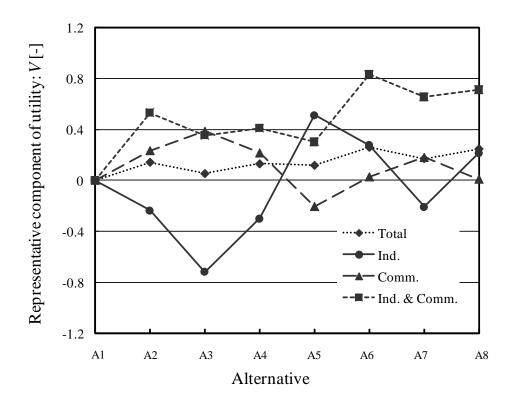


Figure 8 Representative component V in the utility function analysis performed in the
 third step